



WILLIAM R. GOTTSBALL
President

To Whom It May Concern:

Over the past five months, we have had the opportunity of working with Mr. Louis Monte of Profit Motivators International. We are pleased to recommend him to you. Mr. Monte's professional approach and technical knowledge has impressed not only management, but our fellow employees as well. His ability to create an atmosphere of cooperation, while accomplishing a difficult task, is indeed commendable.

We are confident that you will find Mr. Monte pleasant to work with and we recommend his talents. Please contact us should you have any questions.

Sincerely yours,

William R. Gottshall
William R. Gottshall
President

WRG/cr